

Leon County Division of Tourism 2021 Event Grant Process

NEW FOR FY2021 GRANT CYCLE

- 1. COVID-19 Health and Hygiene Plan Requirements
- 2. Zengine® by Wizehive Online Application Process
- 3. Workshop Attendance Requirement
- 4. Event Cancellation Timeframe

NEW COVID-19 UPDATES FOR FY2021 GRANT CYCLE

In its ongoing efforts to promote safe visitation to the area, the Leon County Division of Tourism grant program will financially assist events that support the local economy and implement CDC guidelines in accordance with Leon County's Response and Reopening Plan.

Per the annual nature of this grant cycle, applications are in anticipation of better future conditions that would allow these events to occur. New to the grants program this year, the event must comply with allowable crowd size and public gathering regulations as outlined by state and local government and implement social distancing and hygiene practices consistent with CDC guidance. The applicant must also provide information on how the event will address safety and public health for all event staff, vendors and attendees.

All applicants are required to attend or watch one of three online workshops scheduled for July 30 at 3 p.m., Aug. 11 at 3 p.m. and Aug. 18 at 10 a.m. A recording of the workshop will be made available on the Visit Tallahassee website for those who are unable to attend during the scheduled live sessions.

Grant Application and Award Process

Signature, Special & Sports Events
Apply online at VisitTallahassee.com/grants

Visit
Tallahassee
Staff Review

Tallahassee Sports Council Grants Review Committee

or

Tourist Development
Council Grants
Review Committee

Final approval

Tourist Development Council

Grant Process Timeline

Process	Date
Advertise Grant Cycle Opening/Applications Available	July 27, 2020
LIVE Workshop for Grant Applicants via Zoom video meeting If you are unable to attend a live session, a recording of the meeting will be available to view on the VisitTallahassee.com/Grants website	Thursday, July 30 at 3 p.m. Tuesday, August 11 at 3 p.m. Tuesday, August 18 at 10 a.m.
Deadline for Applications Submittal	August 25, 2020
Review by Advisory Committees -TDC Grant Review Committee	TBA
Review & Final Approval by TDC	First Thursday in September
Funds Available — Must provide a completed post event report including but not limited to proof of paid expenses and room night/ visitor report .	Approximately 2 weeks following submittal and approval of completed Post-Event Report

Application Rating Criteria

Room Night Generation and Visitor Appeal Event Description, Sustainability, and Public Health /Safety Plan	Event dates coincide with shoulder seasons or periods of low-occupancy and have potential of generating visitation to Tallahassee/Leon County overnight lodging. Event does not occur during peak visitor periods as defined in the grant policies. (30 points)	30
	Event proposal includes detailed plan for documenting overnight hotel stays. (15 points)	15
	Event distinguishes the destination and elevates the appeal of Leon County. (10 points)	10
	Event description includes goals for event and a statement of sustainability and growth. (10 points)	10
	NEW FOR FY2021: Event plan to address public health/safety is included and addresses allowable crowd size and public gathering regulations; demonstrates appropriate social distancing and hygiene practices consistent with CDC guidance, including the use of masks; and includes strategies to maintain healthy environments and operations for all event staff and attendees. (10 points)	10
Event Funding Need and Budget	An appropriate statement of need for funding and a complete budget are included for the event. (10 points)	10
Marketing Plan	Marketing Plan strategies for attracting out-of-county visitors are well defined and the overall marketing plan is thorough and realistic. (15 points)	15
	Total possible points:	100

COCA Policy

Applications receiving grant funds from the Council on Culture and Arts (COCA) may not receive grant funding for the same event through the TDC. Applicants may make a request to the TDC in addition to a COCA request, but it must be for a different event or activity.

Available Grant Funds

Signature/Emerging Signature Events \$110,000

Sports Events \$60,000

Special Events \$40,000

Funding Levels

Special & Sports Events		
Estimated Room Nights	Funding Range	
Less than 100	\$0 - \$1,499	
100 – 199	\$1,500 - \$2,999	
200 – 499	\$3,000 - \$5,999	
500 – 1 , 000	\$6,000 – \$9,999	
1,001 – 1,499	\$10,000 - \$1 <i>5</i> ,000	

Signature Events		
Estimated Room Nights	Funding Range	
1,250 - 1,499 Emerging Signature Event	Funding level to be determined by review committee	
1,500 - 1,999	\$15,000 - \$25,999	
2,000 - 2,999	\$26,000 - \$37,999	
3,000 - 3,999	\$38,000 - \$49,999	
4,000 - 5,000	\$50,000 - \$59,999	

Emerging Signature Events

An "Emerging Signature Event" is: When an existing event meets the definition of a Signature Event, yet estimates only generating between 1,250 – 1,499 room nights, and historically generates near that amount, the event may apply to be considered to be designated as an "Emerging Signature Event" - that may be eligible for increased funding and marketing support from the Leon County Division of Tourism / Visit Tallahassee.

(For complete explanation refer to grant guidelines and policies.)

Grant Request Amount Matching Funds Policy

If the requested grant amount exceeds \$10,000, applicants budget must reflect at least a 25% dollar-for-dollar match (in-kind services will not be allowed). Applicants will be required to identify the amount of matching funds in the event budget submitted and the amount must be verified and sourced in the Post-Event Report. The grant award amount may be reduced for the next cycle proportionately to the shortfall of funds raised if the 25% matching funds were not received.

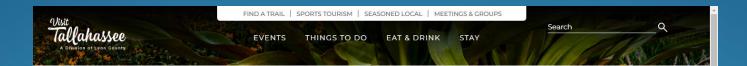
Approved Logo Use

The combined Leon County/Visit Tallahassee logo must be included on all printed and online promotional materials for the event. This includes banners, signs, t-shirts, programs, brochures, event website, ads, etc. The combined logo must appear on all printed, online or broadcast promotional material developed for the event and include a link to the VisitTallahassee.com website. Before these materials are produced, they **MUST BE SUBMITTED AND APPROVED** by the Leon County Division of Tourism to assure that the combined Leon County/Visit Tallahassee logo appears properly.

Leon County Tourism/Visit Tallahassee is dedicated to supporting worthwhile local events through our grant programs and other promotional opportunities, but reserves the right to reduce or eliminate grant funding for organizations that do not receive prior approval for correct logo use.



Grant Information is Located at VisitTallahassee.com/Grants



Leon County Tourism Grant Program

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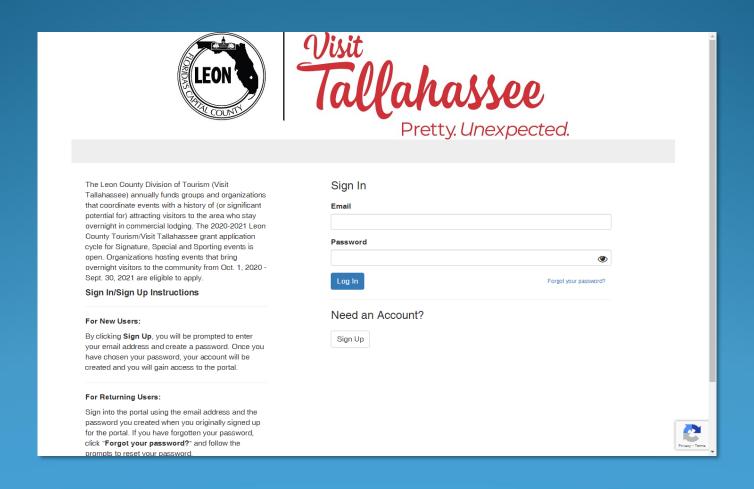
REVIEW NEW GUIDELINES >

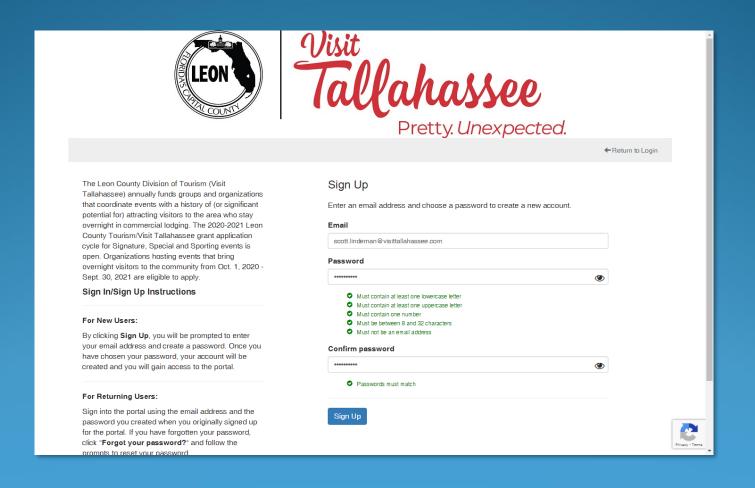
APPLY NOW >

Grant Information is Located at VisitTallahassee.com/Grants

In addition to the online application the following support materials are available for download:

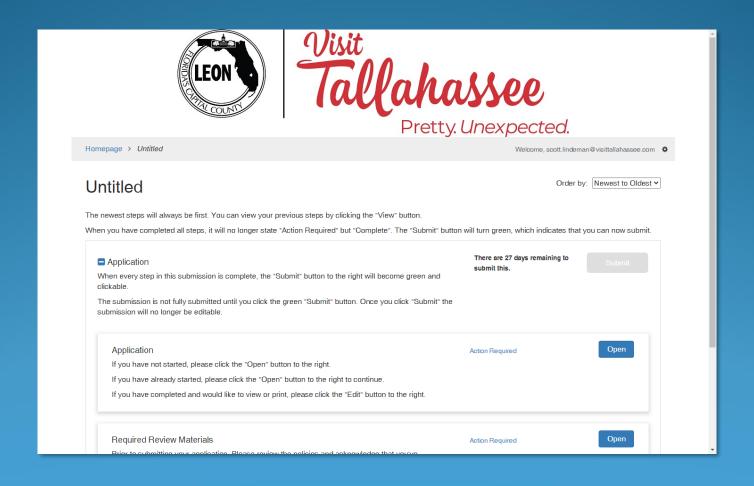
- Policies and Procedures
- Important dates and deadlines
- Downloadable Forms including checklists, budget templates,
 visitor tracking forms and marketing information.
- Recordings of Grant Workshops











Grant Funding Agreement

- Once approved, all grantees are required to sign a Grant Funding Agreement.
- This agreement will be sent to grantees via email.
- Three original copies of the Grant Funding Agreement must be signed by the grantee and a witness and returned to Visit Tallahassee by November 1, 2020. (To clearly show that they are original signatures, please sign in blue ink).
- · Grant Funding Agreement requirements are detailed on the Grants Checklist.
- A completed Grant Funding Agreement is a requirement to receive funding.
- Workshops addressing contract questions and opportunities to sign contracts
 with a notary signature (if you do not have someone to serve as witness) will
 be available at the Visit Tallahassee offices in October, 2020. Specific dates
 will be announced via email.

Grant Implementation Workshop

Applicants who are awarded funding will be invited to attend a virtual Grant Implementation Workshop to walk through all of the requirements for funding awards and reimbursement.

These requirements are also listed in the grant guidelines which may be accessed at VisitTallahassee.com/Grants.

QUESTIONS?

THANK YOU FOR ATTENDING





Pretty. Unexpected.